

Vulnerability Management Powered by Tenable

Enterprise-grade vulnerability scanning for banks and credit unions, delivered through DefenseStorm with setup assistance and vendor consolidation.

IN PARTNERSHIP WITH TENABLE

THE CHALLENGE

Unpatched Vulnerabilities, Fragmented Scanning, Another Vendor to Manage

Vulnerability management is a foundational requirement for every financial institution. Examiners expect documented evidence of regular scanning, patching, and remediation. Yet many FIs struggle with fragmented or outdated scanning tools, inconsistent coverage across internal and external assets, and the operational burden of managing yet another vendor relationship.

Smaller institutions face an additional challenge: limited staff to deploy, configure, and maintain a vulnerability management program. The scanning tool gets purchased, but without proper setup and ongoing optimization, coverage gaps persist and exam findings pile up.

THE SOLUTION

Tenable VM, Delivered Through DefenseStorm

DefenseStorm partners with Tenable to bring enterprise-grade vulnerability management to banks and credit unions through a single, trusted relationship. Purchase Tenable VM through DefenseStorm and get banking-aware setup assistance, configuration support, and how-to enablement to help your team get deployed and start seeing value faster.

Tenable is one of the most widely used vulnerability management platforms in the industry. By purchasing through DefenseStorm, your institution consolidates another vendor under a partner that already understands your environment, your regulatory requirements, and your team's capacity.

GETTING STARTED

From Purchase to Protection in Three Steps

1

Purchase Through DefenseStorm

Select Tenable VM through your existing DefenseStorm relationship. No separate procurement process or new vendor onboarding required.

2

DefenseStorm-Assisted Setup

Our team helps configure users, schedule internal and external scans, set up reporting, and provide how-to guidance tailored to your environment.

3

Scan, Prioritize, Remediate

Your team runs scans, reviews prioritized findings, and tracks remediation. DefenseStorm is available for ongoing how-to support as your program matures.

Comprehensive Scanning, Simplified



Internal & External Vulnerability Scanning

Comprehensive scanning across your entire environment: internal networks, external-facing assets, and cloud infrastructure. Complete coverage with no blind spots.

Key outcome: Full visibility into your vulnerability landscape across every attack surface.



Prioritized Remediation & Patch Visibility

Vulnerabilities are scored and prioritized so your team focuses on the exposures that matter most. Track available software updates, including Patch Tuesday releases, and monitor patching progress across your environment.

Key outcome: Fix what matters first, with clear remediation priorities and patching status.



DefenseStorm Setup & Enablement

Our team helps you get Tenable VM deployed, users configured, scans scheduled, and reporting set up so you see value from day one. Asset discovery ensures nothing goes unscanned or unaccounted for.

Key outcome: Faster time to value with banking-aware configuration and guidance.

Strengthens Your Overall Cyber Risk Posture

Vulnerability management does not operate in a vacuum. When paired with DefenseStorm MDR, Governance & Monitoring, and Cyber Risk & Compliance, your institution builds a more complete picture of risk posture. Scanning results inform risk assessments, remediation progress supports examiner evidence, and vulnerability data adds context to threat detection.

Why Purchase Through DefenseStorm

- Vendor Consolidation**
One partner for MDR, governance, risk, compliance, and now vulnerability management. Fewer vendor relationships, less procurement complexity, and a single point of accountability.
- Banking-Aware Enablement**
DefenseStorm understands FI environments, regulatory expectations, and lean security teams. Setup assistance is informed by banking context, not generic enterprise playbooks.
- Faster Time to Value**
DefenseStorm assists with initial deployment, user configuration, scan scheduling, and reporting setup. Your team is not left alone with a login and a knowledge base.
- Trusted Partnership**
Tenable is one of the most recognized names in vulnerability management. Combined with DefenseStorm's banking expertise, your institution gets enterprise-grade scanning backed by a partner that knows your world.
- Expansion Path**
Access Tenable's broader portfolio: Cloud Security, Identity Exposure, and additional scanning capabilities, all through a single DefenseStorm relationship.

By the Numbers

44,000+ Organizations trust Tenable worldwide	#1 Market share in vulnerability management	75+ CVE discoveries by Tenable research
~\$35 Per device, predictable pricing	200+ Banks and credit unions protected by DefenseStorm	1 Partner for MDR + Governance + Risk + Compliance + VM

Tenable stats from tenable.com. DefenseStorm stats based on current customer base.