

Testimonial

A regional bank in the Midwest who operates with over \$7 billion in assets across 18 offices, signed with DefenseStorm in 2022. Cybersecurity is of utmost importance to the bank and despite a small team managing cyber risk, staying ahead of cyber threats is always critically prioritized. Chief Information Security Officer (CISO) for the bank said, "We have a lot of buy-in from our board of directors, executive staff, and team. As we are a public company and now regulated by the SEC, we must follow incident response rules and regulations, so security is a top priority for everyone in our organization, from the board of directors down to our tellers."

Before DefenseStorm

The bank was functioning with two prime challenges. First, they had various different systems with which they managed risk – from risk assessments in one platform to managing network detection tools in another, to different platforms for endpoint antivirus. The bank's CISO explained, "We managed risk but with disparate systems." The second issue and what motivated them to begin seeking another cyber risk management solution was that their current vendor for managed detection and response had lost the "personal touch" they desired. "So, we were looking for a company that would feel like a real partner – really, an extension of our own cybersecurity team."

A New Ally in Cyber Risk Management

According to the bank's CISO, "Now, with DefenseStorm, we have improved ability to monitor and have everything feeding into one platform giving us a big single pane of glass. We primarily work with DefenseStorm for monitoring logs and security events. Having alerts kick off very quickly and getting a rapid response every time we have an incident is crucial. When we respond to an incident ticket in the portal, we receive a quick response back from DefenseStorm. Having people watch everything 24/7/365 is like an extension of our team. It gives us the ability to not have to stay up 24/7 watching these logs and other events, and then brings the security to us if something really hits. This helps in triaging things, so we're not looking through billions of log files and events trying to find one little thing." DefenseStorm continues working in partnership with the bank to provide "best in class" cyber risk management which keeps their institution and customers safe and secure.

We felt the personal touch with DefenseStorm that we had been seeking. Even having conversations with their CEO, Steve Soukup during the beginning process, it felt like they really wanted to partner with us. They wanted to be a part of our team - a partner who would really stand with us through this journey and help us stay secure and manage risk appropriately as we grow and continue to get bigger.

Chief Information Security Officer (CISO)

Testimonial content was acquired from interviews during the 2023 DefenseStorm Client Appreciation Event.
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